

We've **Sharpened Our Edge** with Prefill on CommercialEDGE

We know your time is valuable! Therefore, we are continuing to "Sharpen our Edge" with the focus on the ease of doing business. We're making quoting Businessowners Policies (BOP) even easier now with prefill.

1 Enter the first part of a business' name and all businesses near you will display automatically in the dropdown.

2 Select the name of the business you are looking for and the following information will prefill in your quote from Google:

- Full business name
- Address including City, State, and ZIP Code

The screenshot shows the 'Insured's Information' section of a quote form. Fields include: Primary Risk State (NY), Effective Date (2/1/2019), Business Search (abc constr), Business Name (ABC Construction), Mailing Address (County Line Road, Melville, NY, USA), Mailing City (MELVILLE), Mailing State (NY), and Mailing ZIP (11747). A note at the bottom asks 'Is this also the primary location address?' with 'Yes' selected.

We're **big** on Small Business!

Contact your Marketing Representative with any questions.

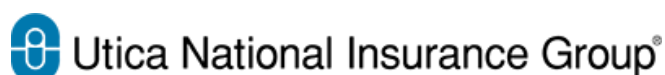
Thank you for your business!

3 When "Businessowners" is selected, Total Annual Sales, Business Phone, FEIN/Tax ID, and Year Business Started will prefill from Verisk.

The screenshot shows the 'What lines of business would you like to quote?' section. The 'Businessowners' checkbox is checked, and all listed lines of business (Businessowners, Businessowners Umbrella, Workers Compensation, Commercial Auto, Massachusetts Commercial Auto, Commercial Package Policy*) are marked as 'Eligible'. Below, the 'Information provided by Verisk highlighted below' section shows prefill data: Total Annual Sales, Business Phone, FEIN/Tax ID (112886129), and Year Business Started (1991).

4 For the first location and building, the Protection Class, Year Built, Building Square Footage, Construction, Building Code Effectiveness Grade, and Sprinkler will automatically fill in.

The screenshot shows the 'Location #1' section of the form. Fields include: Location Address (787 COUNTRY RD), City (MELVILLE), County (SUFFOLK), State (NY), Zip Code (11747), Territory (select), Protection Class (04), Windstorm Hail Deductible Percentage (N/A), Water Damage Deductible (\$5,000 per building), Year Built (1988), # Stories (1), Building Square Footage (246000), Basement Square Footage, Construction (Non-Combustible-3), and Sprinkler (Yes).



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